



# SALES REPRESENTATIVE AWARDS NOMINATION CRITERIA 2022

## NOMINATION REGIONS

- British Columbia**
- Alberta / NWT / Nunavut**
- Saskatchewan**
- Manitoba / NW Ontario**

## ELIGIBILITY

**Any vendor sales rep employed  
by a WRLA member**

## NOMINATING PROCESS

Nominations are now open for the 2022 WRLA Sales Representative award. Nomination applications are due to the WRLA office no later than **October 28, 2022**. Nominees will be interviewed by the president of the WRLA using a standard set of questions.

**Submit completed applications to [BuyingShow@wrla.org](mailto:BuyingShow@wrla.org) or fax to 204.947.5195. Please note that incomplete applications will void the nomination.**

## SELECTION

The selection committee will carefully evaluate all nominations and select a recipient for each region.

## PRESENTATION OF AWARD

Finalists will be notified in mid-December. Finalists will attend a pre-award reception on Thursday January 19, 2023 at the Delta Marriott Downtown Winnipeg Hotel. The award recipients will be announced during the WRLA networking & awards event.

## NOMINEE INFORMATION

\_\_\_\_\_  
Name

\_\_\_\_\_  
Email

\_\_\_\_\_  
Phone number

\_\_\_\_\_  
Number of years employed in the industry

\_\_\_\_\_  
Employer

\_\_\_\_\_  
Province employed in

\_\_\_\_\_  
Percentage of sales the nominee contributes to overall company sales (If not known, please leave blank.)

\_\_\_\_\_  
Individual annual gross sales (\$)

## NOMINATOR INFORMATION

\_\_\_\_\_  
Name

\_\_\_\_\_  
Title

\_\_\_\_\_  
Company

\_\_\_\_\_  
Address

\_\_\_\_\_  
Phone number

\_\_\_\_\_  
**Signature**



**COMMUNITY ACHIEVEMENTS — PLEASE RATE AND EXPLAIN**

RATE HOW THE NOMINEE GOES ABOVE AND BEYOND "MAKING THE SALE"  
FOR THEIR CLIENTS/CUSTOMERS, AND EXPLAIN.

1 2 3 4 5

RATE HOW THE NOMINEE PROMOTES AND CREATES SALES FOR THE BUSINESS, AND EXPLAIN.

1 2 3 4 5

RATE HOW THE NOMINEE DISPLAYS THE COMPANY'S VALUES IN THEIR DAILY WORK, AND EXPLAIN.

1 2 3 4 5

RATE HOW THE NOMINEE PROMOTES TEAMWORK AND HELPS THEIR FELLOW  
CO-WORKERS TO IMPROVE, AND EXPLAIN.

1 2 3 4 5

HOW DOES THE NOMINEE SUPPORT THE COMMUNITY OUTSIDE THE WORKPLACE ?  
FOR EXAMPLE, CHARITY PARTICIPATION, SERVING ON LOCAL BOARDS AND COMMITTEES, ETC.

1 2 3 4 5

